



# Vision Ireland selects IPS for their Cloud Print Management solution and Lexmark Enhanced Accessibility Printer

Vision Ireland, formerly known as NCBI is Ireland's national sight loss agency. They work with children and adults across the country with a range of programmes, all designed to ensure the individual can live life confidently and independently. Through their programmes they are there every step of the way in supporting, encouraging and empowering people who are blind or vision impaired in all aspects of their life. Vision Ireland offer information, support, relevant technology and innovative programmes to sustain those with a vision impairment in education, the workplace, and in wider society.

## Challenges

With 132 retail locations, 390 employees, and coordinating with 800 volunteers, Vision Ireland encountered significant challenges in finding an optimal print solution. Their existing setup lacked the capacity to provide comprehensive analytical data, sustainability, flexibility and ensuring security while managing the system. Additionally, Vision Ireland recognised the importance of inclusivity and accessibility within their organisation. Requiring a tailored solution that not only met their operational requirements but also ensured accessibility for all members within Vision Ireland.

## Solution

IPS worked closely with Vision Ireland to develop a tailored print solution, leveraging Lexmark Cloud Print Management. This enabled Vision Ireland to establish a stable, flexible and secure print environment. Through the Lexmark Cartridge Collection Program, the solution became sustainable, ensuring 100% recycling of empty consumables and eliminating waste to landfills. Additionally, the integration of the Lexmark Enhanced Accessibility Printer, designed for its accessibility features, enabled full inclusivity across all users within the organisation, aligning perfectly with Vision Ireland's requirement for accessibility.



## Vision Ireland

### The Organisation

Since 1931, the work of Vision Ireland has been underpinned by core principles of inclusivity, choice, accountability and excellence. Their mission is to enable people who are blind and vision impaired to overcome the barriers that impede their independence and participation in society.

### Cloud Print Management Key Benefits:

- Access to Key Analytics
- Print Flexibility
- Improve Efficiency

### Lexmark Enhanced Accessibility Printer Benefits Users With Challenges in:

- ✓ Vision
- ✓ Hearing
- ✓ Vocal Capacity
- ✓ Cognition
- ✓ Physical Strength
- ✓ Perception of Colour

## Implementation

IPS ensured a seamless installation process, Once Lexmark Cloud Print Management was aligned with Vision Ireland's printing policies, IPS prepared all devices for immediate use upon arrival at the site. Each user received a secure printing card, enabling them to print from any device at any location. Prior to installation, training materials were provided to minimise downtime during the onboarding process. The Lexmark Enhanced Accessibility Printer was designed and configured to meet Vision Ireland's specific requirements, this included incorporating a range of features such as C, P, and S shaped and colour coded symbols on the device and interface, an adjustable printer stand, a fixed headset, and a rotatable display complete with a tactile numpad, ensuring ease of use for all users.

## Results

With the implementation of the IPS and Lexmark solution, Vision Ireland has achieved significant improvements in their print operations.

All users now have the capability to submit print jobs seamlessly from their smartphones, laptops, tablets, and desktops, from any location within the organisation with their ID cards. Eliminating the need for print drivers or servers and offering complete flexibility to all users.

Vision Ireland now benefits from access to comprehensive analytics, allowing them to access insights into their print environment. This data-driven approach enables Vision Ireland to implement targeted policies aimed at reducing costs and enhancing efficiency across their entire organisation. Additionally, the adoption of sustainable practices ensures that all cartridges are 100% recycled, preventing them from ending up in landfills.

The Lexmark Enhanced Accessibility Printer, designed by IPS to Vision Ireland's specifications, provides accessibility to all users within the organisation with the accessories added ensuring everyone has complete independence while utilising print functions within Vision Ireland at any of their locations.

*"Working with Vision Ireland has been incredible from start to finish. Their collaboration has allowed us to fully leverage the capabilities of Cloud Print Management and the Lexmark Enhanced Accessibility Printer. Witnessing the tangible benefits that Cloud Print Management and LEAP brings to all users within the organisation has made this project a pleasure to be involved in."*

**Paul Farrell**

Professional Services Manager  
IPS

*"The added analytics provided by CPM has been of great importance allowing us to make informed decisions to further optimise our processes. While LEAP has been instrumental in ensuring accessibility for all users. Together, these solutions have contributed significantly to enhancing efficiency and accessibility across our organisation."*

**Collyn Kenny**

Information Systems Manager  
NCBI / Vision Ireland

*"The LEAP's innovative design not only fosters inclusivity but also opens doors to a wide range of opportunities for all individuals. The LEAP proves the profound impact that inclusive design can have in creating environments where every person can thrive and participate fully."*

**Rob O'Donnell**

Customer Engagement Manager  
IPS



## Lexmark Enhanced Accessibility Printer

### Lexmark XC4000 Series MFP

- Lexmark Adjustable Printer Stand
- Lexmark Voice Guidance Kit
- C,S,P Symbol and Colour Coded
- Fixed Headset
- Rotatable Display with Tactile Numpad